

## Words That Change Minds: Mastering the Language of Influence 2nd edition

CHARVET SHELLE ROSE

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### Words That Change Minds: Mastering the Language of Influence 2nd edition

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Based on Language and Behaviour Profile (LAB Profile) - a tool which makes possible the prediction of a person's language in everday conversation and how they will behave in a given situation - this text is for professionals who need to understand and influence behaviour in order to succeed.



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